



W N E W S



Green Fun

What is the real smell of clean? **Nothing!** By today's standards, a clean store should not smell. As we continue to reduce the amount of volatile organic compounds (VOC's) used today's cleaning products, the "clean smell" we all know will become non-existent. Many companies have significantly improved the chemicals they are manufacturing and they are now much better for the environment and for those around them. As environmentally friendly cleaning products continue to develop, they will begin to smell less and less leaving one to wonder if something was really cleaned. It should be known that as green products are further developed our expectations for the "clean smell" must also change.



BATHROOMOLOGY

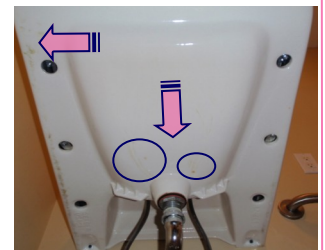
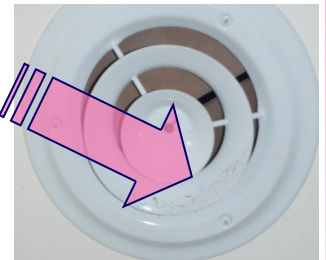
Bathrooms can be the busiest location in a store, yet they are usually the most ignored regarding maintenance. *Do you know if your bathrooms are really clean?* Most people tend to believe that wiping down the sinks, toilets, mirrors and floors will eliminate 90% of all dirt and grime, but they are wrong. Whether a employee, maintenance company, or spouse is cleaning your bathroom, there are several key pieces of information that each needs to have in order to ensure that your bathroom is fully disinfected. The first step is to obtain the necessary chemicals and supplies



needed to properly clean and disinfect a bathroom. You will need gloves, rags, toilet brushes, hand brushes, sponges, bowl cleaner, glass cleaner, disinfectant and an all purpose cleaner. The next step is to ensure each chemical is used appropriately according to the manufactures specification. Partner with your service provider for further detail regarding chemical usage. Many people overlook common places where stagnant water can begin to build-up creating unwanted mildew and dirt. Whether we stock our bathrooms with towels, paper products or hand dryers, bathrooms will continue to collect dirt and mildew because water is involved in every process. The only way to stay ahead of the game is to keep the bathroom as dry as possible.

This means keeping exhaust vents working properly and bathrooms well ventilated. We also suggest wiping down all surfaces, floors, walls, fixtures, grout lines, and crevices. By removing as much moisture as possible, one can maintain the cleanliness of your bathroom. Be sure to check these frequently overlooked areas:

- Clean in, under, and around all sinks & toilets. Check all exposed pipes for any dirt build-up
- Look up and be sure to clean intake and return vents
- Clean under towel dispensers, hand dryers, and soap dispensers
- Wipe down all base moldings to eliminate dirt build-up
- Keep water heaters clean and dust free
- Make sure grout lines and floor edges are clean and moisture free



Think Pink at PRSM National Conference

W Services Group will be exhibiting at the PRSM National Conference from April 17th thru the 22nd. *Look for us in pink at booth #1000.*

We look forward to seeing you and would like to set-up a one on one meeting time to discuss your facility needs.





Services Provided

- Janitorial Programs
- Floor Maintenance Programs
- Floor Repair Services
- Floor Restoration Programs
- Demand Maintenance Services
- Demand Repair Services
- Emergency Services

Look for Matthew Whelan in the May/June issue of the PRSM bi-monthly magazine, which contains an interview discussing deferred maintenance programs.

“You're much more likely to be attacked by lightning or by your own toilet than you are by a shark,” ~Peter Benchley

We are happy to report another successful month in which we continued to grow, build customer excitement, and innovate services. Over the past month we have been actively responding to customer requests, providing quotes for floor restoration and replacement services, as well as providing proposals for recurring maintenance programs. W Services Group is actively recruiting and bringing on new contractors to join our team and assist our growth. For those who have worked with us to date we appreciate your response and delivery and look forward to building upon our relationship. To those we have not had the pleasure of working with, we thank you for your patience and will continue to communicate our progress. W Services Group is preparing for their first PRSM 2010 National Conference in Orlando, FL which takes place April 19th & 20th and we look forward to a successful show.

www.wservices.com



THE NEXT GENERATION IN FACILITIES EXPERTISE

MAINTENANCE 101

What gives a floor the best appearance?

Is it the aisles, the entrance, or the sales area that gives a floor the best appearance? Neither, it is the detail work. Properly maintaining a floor means focusing on the details. A clean floor can only be appreciated when the detail work is completed. If the middle of a floor is perfectly clean but the corners, edges and baseboards are not touched, the floor will not appear clean as a floor takes on the characteristics of the details. Our eyes are naturally drawn away from the cleanliness of the middle because of the dirt in other areas. If you want to show off the beauty of your floor, perfect the details and it will show. If you do improve the detail and edge work of your location, take before and after photos so you can remind yourself and your cleaning team of how your floor should look. The convenient thing about detail work is it can be rotated and does not need to be done everyday, so create a schedule and stay ahead of the game. For information regarding how W Services Group can help you improve and maintain the detail work in your locations, please contact us at Info@wservices.com or by calling our office at (516) 280-9122.

